



Safety Segment Guide

Industry

2019 Safety Segment Guide

Location	Product Type	Application	Regulatory Standards	Who should I contact?	Selection Criteria	Environmental/ Water Analysis	Food	Petrochemical	Cosmetics	Option 1	Option 2
Laboratories	Head and Face Protection <ul style="list-style-type: none"> Safety glasses Over-spectacles Goggles and hybrid spectacles/goggles Face visors Dispensing units Lens and cleaning wipes 	<ul style="list-style-type: none"> Splash protection (chemicals, biologicals, irritants) Ballistic protection (airborne debris) General visitor protection 	<p>Basic Standards</p> <ul style="list-style-type: none"> EN166 protection against everyday risks, such as droplets/splash, impact, radiation EN167 optical test methods EN168 test methods except optical <p>Frame Marking</p> <ul style="list-style-type: none"> Frame must include CE symbol, manufacturer brand/logo and EN standard together with the 'Use and Mechanical Strength' symbols <p>See page 33 of the safety brochure</p>	<ul style="list-style-type: none"> Health and Safety Manager Occupational Health Manager Lab Manager Lab Users 	<ul style="list-style-type: none"> Suitable protection based on risk assessment e.g. chemical protection, mechanical strength, welding, solar protection 	•••	•••	•••	•••	3M Bollé	Fisherbrand Honeywell UVEX
	Respiratory Protection <ul style="list-style-type: none"> Disposable respirators Reusable respirators Powered air purifying respirators (PAPR) 	<ul style="list-style-type: none"> Powders/sanding/bacteria/fungus (disposable masks) Chemicals handling (reusable masks for gas/vapours) Pathogens/chemicals/welding/petrochemicals (PAPR) 	<ul style="list-style-type: none"> Disposable respirators EN 149:2001 + A1:2009 Classified by filtering efficiency FFP1, FFP2, FFP3 <p>See page 10 of the safety brochure</p>	<ul style="list-style-type: none"> Health and Safety Manager Occupational Health Manager Lab Manager Lab Users 	<p>Four-Step Method</p> <ul style="list-style-type: none"> Identify the hazards (sprays, allergens, moulds) Assess the risk (particulate levels) Select the respirator design (foldable, cup-shaped, valved) Fit testing and user training 	••	•••	•••	••	3M	CleanSpace Honeywell Scott Safety
	Hearing Protection <ul style="list-style-type: none"> Ear plugs (uncorded, corded, banded) Ear muffs (passive and active ambient noise enabling) Communication earmuffs (radio, bluetooth) 	<ul style="list-style-type: none"> According to the EU OSHA, one third of all European workers are exposed to potentially dangerous levels of noise, from machines to engines to power tools 	<ul style="list-style-type: none"> The lower exposure noise action value is a daily/weekly average exposure level of 80 dB, at which the employer has to provide information, training and make hearing protection available The upper exposure noise action value is a daily/weekly average exposure of 85 dB, above which the employer is required to take action to reduce noise exposure (e.g. engineering or other technical measures). Hearing protection is mandatory if the noise cannot be controlled by these measures There is absolute upper exposure limit value of 87 dB, above which no worker can be exposed at all <p>See page 22 of the safety brochure</p>	<ul style="list-style-type: none"> Health and Safety Manager Occupational Health Manager Lab Manager Lab Users 	<ul style="list-style-type: none"> All individuals have different ear canal anatomy so there is no single hearing protection solution that fits everyone. The key to optimal protection is having the best fit possible 	•••	•••	•••	••	3M	Honeywell
	Lab Coats <ul style="list-style-type: none"> Disposable lab coats 	<ul style="list-style-type: none"> Chemical or microbiological handling 	<ul style="list-style-type: none"> CE Cat I CE Cat III 	<ul style="list-style-type: none"> Health and Safety Manager Occupational Health Manager Lab Manager Lab Users 	<ul style="list-style-type: none"> Chemical or bacterial protection, design (cuff, pocket, collar), material, comfort 	•	•••	•••	•••	••	Kimberly-Clark 3M
	Washable cotton/polycotton coats	<ul style="list-style-type: none"> Low chemical risk 	<ul style="list-style-type: none"> Health and Safety Manager Occupational Health Manager Lab Manager Lab Users 	<ul style="list-style-type: none"> Design (cuff, pocket, collar, studs for easy removal), comfort, washability 	•••	•••	•••	•••	•••	Fisherbrand	
	Hand Protection <ul style="list-style-type: none"> Disposable gloves 	<ul style="list-style-type: none"> Chemical handling Protection against microorganisms 	<ul style="list-style-type: none"> CE Cat III EN 374:2016 FDA 	<ul style="list-style-type: none"> Health and Safety Manager Occupational Health Manager Lab Manager Lab Users 	<ul style="list-style-type: none"> Standards, material, chemical resistance, cleanliness, sterility, permeation, thickness, comfort, design (cuffs, fingertips textured or not), packing, comfort, dexterity 	•••	•••	•••	•••	Fisherbrand Ansell Kimberly-Clark	Showa

Internal use only

• Limited Potential • Average Potential • Large Consumption

Location	Product Type	Application	Regulatory Standards	Who should I contact?	Selection Criteria	Environmental/ Water Analysis	Food	Petrochemical	Cosmetics	Option 1	Option 2
Laboratories	<ul style="list-style-type: none"> Isolator gloves 	<ul style="list-style-type: none"> Handling of products sensitive to oxygen and water, handling of pathogens or radioactive products 	<ul style="list-style-type: none"> CE Cat. III EN 374:2016 EN 388 FDA 	<ul style="list-style-type: none"> Health and Safety Manager Occupational Health Manager Lab Manager Lab Users 	<ul style="list-style-type: none"> Chemical resistance, material, pore size, grip, length, thickness, temperature resistance, UV resistance 	•	•	••	•	Ansell	
	<ul style="list-style-type: none"> Reusable gloves 	<ul style="list-style-type: none"> Long-term chemical exposure, aggressive chemicals transfer, oil refining, pesticide, insecticide and plant protection chemical handling Cut resistance Thermal protection Abrasion resistance 	<ul style="list-style-type: none"> CE Cat. III EN 388 FDA 	<ul style="list-style-type: none"> Health and Safety Manager Occupational Health Manager Lab Manager Lab Users 	<ul style="list-style-type: none"> Standards, material, chemical resistance, cleanliness, sterility, permeation or temperature resistance, thickness, comfort (breathability), design (ambidextrous, cuff style, fingertips textured or not) packing 	••	••••	••••	••	Ansell Honeywell	
	<p>Foot Protection</p> <ul style="list-style-type: none"> S1 Safety shoes with toe cap S1P Safety shoes with toe cap and sole protection S2 Safety shoes for wet environments with toe cap S3 Safety shoes for wet environments with toe cap and sole protection Anti-slip shoes Overshoes/boot covers <p>Equipment Protection</p> <ul style="list-style-type: none"> Bench protection covers 	<ul style="list-style-type: none"> For use in production areas, factories, logistics Areas with risk of splash, slip, toe impact, cut hazards Hygiene-controlled areas General visitor protection 	<ul style="list-style-type: none"> EN ISO 20345:2011 EN ISO 20347:2012 	<ul style="list-style-type: none"> Health and Safety Manager Occupational Health Manager Lab Manager Lab Users 	<ul style="list-style-type: none"> Intended use in wet or dry environments Indoor or outdoor Toe, anti-slip or sole protection Comfort and style 	••••	••••	••••	••	Emma Honeywell Abeba Fisherbrand Kimberly-Clark	
Sterile and Controlled Environment	<ul style="list-style-type: none"> Wipes, wipers and towels 	<ul style="list-style-type: none"> Spill clean-up, wiping, polishing, surfaces and equipment cleaning 		<ul style="list-style-type: none"> Health and Safety Manager Occupational Health Manager Lab Manager Lab Users 	<ul style="list-style-type: none"> Salts, buffers, solvents, acids, general chemicals 	••	••	••••	••	Fisherbrand	
	<p>Head and Face Protection</p> <ul style="list-style-type: none"> Safety glasses Over-spectacles Goggles and hybrid spectacles/goggles Face visors Dispensing units 	<ul style="list-style-type: none"> Splash protection (chemicals, biologicals, irritants) Ballistic protection (airborne debris) General visitor protection 	<p>Basic Standards</p> <ul style="list-style-type: none"> EN166 protection against everyday risks, such as droplets/splash, impact, radiation EN167 optical test methods EN168 test methods except optical <p>Frame Marking</p> <ul style="list-style-type: none"> Frame must include CE symbol, manufacturer brand/logo and EN standard together with the 'Use and Mechanical Strength' symbols <p>See page 33 of the safety brochure</p>	<ul style="list-style-type: none"> Health and Safety Manager Occupational Health Manager Lab Manager Lab Users 	<ul style="list-style-type: none"> Absorbency, dispensing system, format (box, roll), colour 	••	••	••	••	Kimberly-Clark (Wypall)	
	<p>Face Protection</p> <ul style="list-style-type: none"> Sterile/non-sterile face masks 	<ul style="list-style-type: none"> Protection of the product or process from contamination by workers, and vice-versa 	<ul style="list-style-type: none"> CE Cat I 	<ul style="list-style-type: none"> Health and Safety Manager Occupational Health Manager Lab Manager Lab Users 	<ul style="list-style-type: none"> Suitable protection based on risk assessment e.g. exposure to chemicals, particulates or splash, impact and mechanical strength, welding, UV and solar protection 	••	••	••	••	3M Bollé Nirrtex Blocklean	Fisherbrand Honeywell UVEX

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Location	Product Type	Application	Regulatory Standards	Who should I contact?	Selection Criteria	Environmental/ Water Analysis	Food	Petrochemical	Cosmetics	Option 1	Option 2
Sterile and Controlled Environment	Apparel • Bouffant caps • Lab coats • Coveralls • Overshoes • Sleeves	• Protection of the product or process from contamination by workers, and vice-versa	• CE Cat I • CE Cat III • ISO Class	• Health and Safety Manager • Occupational Health Manager • Lab Manager • Lab Users	• Design, ISO Class compatibility, antistatic, antislip	• •	• • •	• •	• •	DuPont Isoclea Nirritex Bioclean	Kimberly-Clark
	Hand Protection • Disposable gloves (sterile or non-sterile)	• Protection of the product or process from contamination by workers, and vice-versa	• CE Cat III • EN 374:2016 • FDA • ISO Class	• Health and Safety Manager • Occupational Health Manager • Lab Manager • Lab Users	• Length, thickness, dexterity, sterile/non-sterile, hand-specific, ISO Class compatibility, grip, material, double-donnable	• • •	• • •	• • •	• • •	Ansell Kimberly-Clark	Nirritex Bioclean
	• Isolator gloves	• Protection of the product or process from contamination by workers, and vice-versa	• CE Cat III • EN 374:2016 • EN 388 • FDA • ISO Class	• Health and Safety Manager • Occupational Health Manager • Lab Manager • Lab Users	• ISO Class compatibility, chemical resistance, material, port size, grip, length, thickness, temperature resistance, UV resistance, autoclavability	•	• •	• • •	• •	Ansell Alphatec	
	Stationery • Notebooks • Paper	• Protection of the product or process from contamination by workers, and vice-versa	• ISO Class	• Health and Safety Manager • Occupational Health Manager • Lab Manager • Lab Users	• Size, colour, ISO Class compatibility	•	• •	•	• •	Purus	Contec Nirritex BioClean
	• Pens	• Protection of the product or process from contamination by workers, and vice-versa	• ISO Class	• Health and Safety Manager • Occupational Health Manager • Lab Manager • Lab Users	• ISO Class compatibility, colour, water resistance, alcohol resistance, quick drying	•	• •	•	• •	Nirritex Bioclean	Micronova
	Decontamination • Wipes dry • Pre-saturated	• Contamination control, cleaning	• Biocide registration • ISO Class	• Health and Safety Manager • Occupational Health Manager • Lab Manager • Lab Users	• ISO Class compatibility, material, size, sterile/non-sterile	•	• •	•	• •	Contec	Texwipe
	• Swabs	• Contamination control, surface sampling, cleaning validation work, TOC validation, lubricant application	• ISO Class	• Health and Safety Manager • Occupational Health Manager • Lab Manager • Lab Users	• ISO Class compatibility, material, size	•	• •	•	• •	Contec	Texwipe
	• Sampling tools	• Production and field sampling	• ISO Class • FDA	• Health and Safety Manager • Occupational Health Manager • Lab Manager • Lab Users	• ISO Class compatibility, material, packaging	•	• •	• • •	• • •	Bürkle	
	• Disinfectants	• Contamination control	• Biocide registration • ISO Class	• Health and Safety Manager • Occupational Health Manager • Lab Manager • Lab Users	• ISO Class compatibility, sterile/non-sterile, volume, double/triple bagged, spectrum efficacy	• •	• • •	• •	• • •	Contec	
	• Mats (control and sticky)	• Contamination control, reduced transfer of foot-borne and wheel-borne contaminants	• ISO Class	• Health and Safety Manager • Occupational Health Manager • Lab Manager • Lab Users	• Size, colour, number of layers, ISO Class compatibility	•	• •	•	• •	Purus	

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Location	Product Type	Application	Regulatory Standards	Who should I contact?	Selection Criteria	Environmental/ Water Analysis	Food	Petrochemical	Cosmetics	Option 1	Option 2
Storage and Disposal	Respiratory Protection <ul style="list-style-type: none"> Disposable respirators Reusable respirators Powered air purifying respirators (PAPR) 	<ul style="list-style-type: none"> Powders/sanding/ bacteria/fungus (disposable masks) Chemicals handling (reusable masks for gas/vapours) Pathogens/chemicals/welding/petrochemicals (PAPR) 	<ul style="list-style-type: none"> Disposable respirators EN 149:2001 + A1:2009 Classified by filtering efficiency FFP1, FFP2, FFP3 See page 10 of the safety brochure 	<ul style="list-style-type: none"> Health and Safety Manager Occupational Health Manager Lab Manager Lab Users 	<p>Four-Step Method</p> <ul style="list-style-type: none"> Identify the hazards (sprays, allergens, moulds) Assess the risk (particulate levels) Select the respirator design (foldable, cup-shaped, valved) Fit testing and user training 	••	••	••••	••	3M	CleanSpace Honeywell
	Safety Cabinets <ul style="list-style-type: none"> Flammable liquids Hazardous chemical storage Acid and base storage Gas cylinder storage 	<ul style="list-style-type: none"> Any storage of flammable liquids, hazardous chemicals, acids, bases or gas cylinders. Applies to laboratories, production areas, storerooms, gas storage areas and janitorial supplies 	<ul style="list-style-type: none"> BS EN 14470-1 Safe storage for flammable liquids BS EN 14470-2 Safe storage for flammable gas cylinders 	<ul style="list-style-type: none"> Health and Safety Manager Occupational Health Manager Lab Manager Lab Users 	<ul style="list-style-type: none"> Specialist knowledge of the chemicals and materials being stored to ensure that appropriate storage facilities are chosen 	••••	••••	••••	••••	Asecos	Justrite (safety cans)
	Spill Control <ul style="list-style-type: none"> Spill kits and absorbent socks/mats/pillows/granules for: Chemical spills Oil spills General liquid spills 	<ul style="list-style-type: none"> Various spill situations in everyday environments - chemicals, liquids, oils 	<ul style="list-style-type: none"> Perform risk assessment of spill Wear the appropriate protective clothing Contain the liquid and seal drains Stop the source of the spill Use sorbents to absorb liquids Report the spill to the proper authorities Correctly dispose of absorbent materials Decontaminate all tools and reusable materials Restock materials, review contingency procedures 	<ul style="list-style-type: none"> Health and Safety Manager Occupational Health Manager Lab Manager Lab Users 	<ul style="list-style-type: none"> Type of spilled liquid Size of the potential spill Incident indoors or outdoors 	••••	••	••••	••	Fisherbrand	3M New Pig
Cleaning Operation	Waste Management <ul style="list-style-type: none"> Solvent disposal systems and safety funnels Trays and palettes 	<ul style="list-style-type: none"> Chemical spillage control, filtration of waste vapours, chemical and solvent disposal 	<ul style="list-style-type: none"> Health and Safety Manager Occupational Health Manager Lab Manager Lab Users 	<ul style="list-style-type: none"> Waste type, temperature, chemicals, volume, connector dimensions 	••	••	••••	••	SCAT Thermo Scientific Nalgene Fisherbrand		
	Printing and Labelling <ul style="list-style-type: none"> Low throughput portable printers (BMP 21/41/51/61/71 series) High throughput benchtop printers (BBP 12/33/35/37/72/85/1P/ J2000 series) Control software 	<ul style="list-style-type: none"> Safe and secure labelling and identification of samples or equipment 	<ul style="list-style-type: none"> CE RoHS 2011/65/EU 2014/35/EU LVD 2014/30/EU RED 2014/53/EU 	<ul style="list-style-type: none"> Lab Manager Lab Users 	<ul style="list-style-type: none"> How will the label be used What is its purpose Is it for asset tracking or component identification Do the labels need to be permanent, removable, repositionable or made of a particular material Will the labels be applied manually or automatically 	••••	••	••••	••	Brady	
	Apparel <ul style="list-style-type: none"> Coveralls 	<ul style="list-style-type: none"> Chemical exposure, dirt exposure, general maintenance, general clean-up 	<ul style="list-style-type: none"> CE Cat III 	<ul style="list-style-type: none"> Lab Manager Lab Users 	<ul style="list-style-type: none"> Design (hood, elasticated wrist, elasticated waist), breathability 	••••	••••	••••	••••	DuPont Ansell (Microgard)	3M

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Location	Product Type	Application	Regulatory Standards	Who should I contact?	Selection Criteria	Environmental/ Water Analysis	Food	Petrochemical	Cosmetics	Option 1	Option 2
Cleaning Operation	Respiratory Protection <ul style="list-style-type: none"> Disposable respirators Reusable respirators Powered air purifying respirators (PAPR) 	<ul style="list-style-type: none"> Powders/sanding/bacteria/fungus (disposable masks) Chemicals handling (reusable masks for gas/vapours) Pathogens/chemicals/welding/petrochemicals (PAPR) 	<ul style="list-style-type: none"> Disposable respirators EN 149:2001 + A1:2009 Classified by filtering efficiency FFP1, FFP2, FFP3 <p>See page 10 of the safety brochure</p>	<ul style="list-style-type: none"> Health and Safety Manager Occupational Health Manager Lab Manager Lab Users 	<p>Four-Step Method</p> <ul style="list-style-type: none"> Identify the hazards (sprays, allergens, moulds) Assess the risk (particulate levels) Select the respirator design (foldable, cup-shaped, valved) Fit testing and user training 	•••	•••	•••	••	3M	CleanSpace Honeywell
	Hand Protection <ul style="list-style-type: none"> Reusable gloves 	<ul style="list-style-type: none"> Long-term chemical exposure, aggressive chemicals transfer, oil refining, pesticide, insecticide and plant protection chemical handling Cut resistance Thermal protection Abrasion resistance 	<ul style="list-style-type: none"> CE Cat III EN 388 FDA 	<ul style="list-style-type: none"> Lab Manager Lab Users 	<ul style="list-style-type: none"> Standards, material, chemical resistance, cleanliness, sterility, permeation or temperature resistance, thickness, comfort (breathability), design (ambidextrous, cuff, fingertips textured or not) 	••	•••	•••	••	Ansell Honeywell	
	Cleaning Systems <ul style="list-style-type: none"> Mops Buckets Bags Wipers 	<ul style="list-style-type: none"> Contamination control Cleaning Waste disposal Materials storage Spill clean-up, wiping, polishing, surface and equipment cleaning 		<ul style="list-style-type: none"> Lab Manager Lab Users 	<ul style="list-style-type: none"> Material, size, capacity, chemical compatibility, weight Dimensions, capacity, material, sterility 	••	••	••	••	Contec	Micronova
Confined Space Working	Gas Detection <ul style="list-style-type: none"> Wireless/portable gas detectors (single/multi gas) Lone worker safety devices (without gas monitoring capability) Fixed oxygen deficiency monitoring systems 	<ul style="list-style-type: none"> General industry Defence and marine Construction Water, gas, electricity and utilities Food, beverage and brewing Oil, gas, refining and petrochemicals 	<ul style="list-style-type: none"> SAR RoHS CE RCM approved 	<ul style="list-style-type: none"> Health and Safety Manager Occupational Health Manager 	<ul style="list-style-type: none"> Absorbency, dispensing system, format (box, roll), colour Gas detection requirements, lone worker status, 3G wireless connectivity status, location technology status and automatic incident detection requirement 	••	••	••	••	Kimberly-Clark	NordVies
	Gas Detection <ul style="list-style-type: none"> Wireless/portable gas detectors (single/multi gas) Lone worker safety devices (without gas monitoring capability) Fixed oxygen deficiency monitoring systems 	<ul style="list-style-type: none"> General industry Defence and marine Construction Water, gas, electricity and utilities Food, beverage and brewing Oil, gas, refining and petrochemicals 	<ul style="list-style-type: none"> SAR RoHS CE RCM approved 	<ul style="list-style-type: none"> Health and Safety Manager Occupational Health Manager 	<ul style="list-style-type: none"> Gas detection requirements, lone worker status, 3G wireless connectivity status, location technology status and automatic incident detection requirement 	••	••	••	••	Blackline PureAire (fixed O ₂ monitor)	Honeywell (coming soon)
Remote Working	Gas Detection <ul style="list-style-type: none"> Wireless/portable gas detectors (single/multi gas) Lone worker safety devices (without gas monitoring capability) Fixed oxygen deficiency monitoring systems 	<ul style="list-style-type: none"> General industry Defence and marine Construction Water, gas, electricity and utilities Food, beverage and brewing Oil, gas, refining and petrochemicals 	<ul style="list-style-type: none"> SAR RoHS CE RCM approved 	<ul style="list-style-type: none"> Health and Safety Manager Occupational Health Manager 	<ul style="list-style-type: none"> Gas detection requirements, lone worker status, 3G wireless connectivity status, location technology status and automatic incident detection requirement 	•••	•	•••	•	Blackline	Honeywell (coming soon)
	Hand Protection <ul style="list-style-type: none"> Reusable gloves 	<ul style="list-style-type: none"> Long-term chemical exposure, aggressive chemicals transfer, oil refining, pesticides handling, insecticides and plant protection chemicals Cut resistance Thermal protection Abrasion resistance 	<ul style="list-style-type: none"> CE Cat III EN 388 FDA 	<ul style="list-style-type: none"> Health and Safety Manager Occupational Health Manager Lab Manager Lab Users 	<ul style="list-style-type: none"> Standards, material, chemical resistance, cleanliness, sterility, permeation or temperature resistance, thickness, comfort (breathability), design (ambidextrous, cuff, fingertips textured or not) packing 	•••	•••	•••	•••	Ansell Honeywell	
Mechanical Handling	Foot Protection <ul style="list-style-type: none"> S1 Safety shoes with toe cap S1P Safety shoes with toe cap and sole protection S2 Safety shoes for wet environments with toe cap S3 Safety shoes for wet environments with toe cap and sole protection Anti-slip shoes 	<ul style="list-style-type: none"> For use in production facilities, factories, logistics areas Areas with risk of splash, slip, toe impact, contact with sharps and cutting equipment etc General visitor protection 	<ul style="list-style-type: none"> EN ISO 20345:2011 EN ISO 20347:2012 	<ul style="list-style-type: none"> Health and Safety Manager Occupational Health Manager Lab Manager Lab Users 	<ul style="list-style-type: none"> Intended use in wet or dry environments Indoor or outdoor Toe, anti-slip or sole protection Comfort and style 	•••	••	•••	••	Emma Honeywell Ababa	
	Foot Protection <ul style="list-style-type: none"> S1 Safety shoes with toe cap S1P Safety shoes with toe cap and sole protection S2 Safety shoes for wet environments with toe cap S3 Safety shoes for wet environments with toe cap and sole protection Anti-slip shoes 	<ul style="list-style-type: none"> For use in production facilities, factories, logistics areas Areas with risk of splash, slip, toe impact, contact with sharps and cutting equipment etc General visitor protection 	<ul style="list-style-type: none"> EN ISO 20345:2011 EN ISO 20347:2012 	<ul style="list-style-type: none"> Health and Safety Manager Occupational Health Manager Lab Manager Lab Users 	<ul style="list-style-type: none"> Intended use in wet or dry environments Indoor or outdoor Toe, anti-slip or sole protection Comfort and style 	•••	••	•••	••	Emma Honeywell Ababa	

Internal use only

• Limited Potential

•• Average Potential

••• Large Consumption

Supplier	Name	Area of Responsibility	Email	Phone Number
3M	David Brown	UK and Ireland	dbrown2@mnm.com	0044 (0) 7770532486
	Florian Pappelsberger	EMEA region	frappelsb@mm.com	0043 (0) 6641 039509
	Annick Winkler	France	awinkler2@mnm.com	0033 619633510
	Albert Luna	Spain, Portugal	aluna@mnm.com	0034 618343623
	Joerg Illmann	Germany North	jillmann@mnm.com	0049 1734662215
	Tim Oberdorf	KAM Beyer	toberdorf@mnm.com	0049 1600 8810829
	Sylvia Steilmacher	Germany, Austria and Switzerland	sssteilmacher@mnm.com	0049 175 5940341
	Hervé Mercier	France	herve.mercier@ababa.fr	0033 648 069426
	Stefan Nowak	Germany, Austria, Switzerland	stefan.nowak@ababa.de	0049 1638310314
	Raphael Leboucq	France	raphael.leboucq@ansell.com	0033 603743176
Abeba	Nell Fleming	UK and Ireland	nell.fleming@ansell.com	0035 3821 10982
	Gianuca Cotignoli	Italy, Greece and Malta	gianuca.cotignoli@ansell.com	0039 335 1005896
	Timo Kurt Albert	Germany, Austria and Switzerland	timo.albert@ansell.com	0049 172 8523950
	Alexander Kestler	KAM Pharma Germany, Austria and Switzerland	alexander.kestler@ansell.com	0049 172 8523901
	Merete Pedersen	Sweden, Denmark, Finland, Norway	merete.pedersen@ansell.com	0045 21756023
Ansell/Nitritex	Jose Posada	Spain, Portugal	jose.posada@ansell.com	0034 64642367
	Thomas Wilot	Benelux, Europe (VSP, sampling, special projects)	thomas.wilot@ansell.com	0032 494576438
	Frank Tamburello	Europe (VSP, sampling, special projects)	frank@nitritex.com	0044 1638663338
	Dominik Reuter	Europe	d.reuter@asecos.com	0049 15201596302
Nitritex	Mark Whiteley	UK and Ireland	m.whiteley@asecos.com	0044 (0) 7880435436
	Henk Nieuwenhuis	Benelux	henk@asecos.nl	0031 172503421
	Pere Trallero	Spain, Portugal	ptrallero@asecos.es	0034 607803635
Asecos	Thierry Bes	France	t.bes@asecos.fr	0033 614042781
	Carlos Mota	Iberia	cmota@belle-safety.com	0034 677551103
	Thomas Brunet	France	thomas.brunet@belle-safety.com	0033 6119179 50
	Gary Goodall	UK	gary@belle-safety.co.uk	0044 (0) 7876506708
Bollé	Dana Ostwald	Germany, Austria and Eastern Europe	dostwald@belle-safety.com	0049 1723064936
	Liz Gallagher	UK and Ireland	liz.gallagher@bradycorp.com	004 (0) 7715 540766
	John Maly	UK and Ireland	john_maly@brady.co.uk	0044 (0) 7879 471376
	Christian Krones	DACH	christian_krones@bradygroup.com	0049 1787998180
	Jacobo Fernandez de Cordoba	Spain	jacobo_fernandez_de_cordoba@bradycorp.com	0034 6464659 33
	Julien Bouhier	France	julien_bouhier@bradycorp.com	0033 611980631
Brady	Jens Katholm	Sweden, Denmark, Finland, Norway	jens_katholm@bradycorp.com	
	Geir Jeppesen	Sweden, Denmark, Finland, Norway	geir_jeppesen@bradycorp.com	
	Bjerg Diech	Europe	bjergdiech@buerkle.de	0049 76358279517
	Jeanine Max	France	jeanine.max@buerkle.de	0049 7685 8279543
Bürkle	Markus Garcia Fernández	Iberia	markus.garcia@buerkle.de	0049 1727285090
	José Luis Hojas	Spain, Portugal	jhojas@cleanspacetechnology.com	0034 631359 407
CleanSpace	Stephen McLaughlin	UK and Ireland	s.mclaughlin@cleanspacetechnology.com	0044 (0) 7969092511
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Which location and which workflow for which customer sub-segment?

Sub-segments	Environmental Water Analysis	Food	Petrochemicals	Cosmetics	Automotive (refer to Petrochemicals in the document)	Microelectronics
Workflow related	Analytical chemistry Microbiology Chromatography	Analytical chemistry Organic synthesis Microbiology Chromatography	Analytical chemistry Chromatography	Analytical chemistry Organic synthesis Microbiology Chromatography Cell culture	Analytical chemistr Chromatography	Cleanroom
Laboratories	Yes	Yes	Yes	Yes	Yes	Yes
Sterile and Controlled Environments	No	Yes	No	Yes	limited	Yes
Storage and Disposal	Yes	Yes	Yes	Yes	Yes	Yes
Cleaning Operation	limited	Yes	Yes	Yes	Yes	limited
Confined Space Working	No	No	No	No	No	Yes
Remote Working	Yes	No	No	No	No	Yes
Mechanical Handling	Yes in production areas	Yes in production areas	Yes in production areas	Yes in production areas	Yes	Yes

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